



KINGDOM EXIM GHANA LTD

A Diversified Trade, Manufacturing
and Infrastructure Solutions Company



COMPANY OVERVIEW

Kingdom Exim Ghana Ltd is a leading Ghanaian diversified enterprise engaged in agricultural commodity exports, manufacturing, engineering & construction, general trading, and end-to-end supply chain solutions.

Since its establishment in 2008, the Company has evolved from an agro-exporter into a multi-sector operating platform with strong regional presence and international credibility.

Strategically headquartered in Tema, Ghana's industrial and logistics hub, Kingdom Exim Ghana Ltd connects African production ecosystems to global markets through disciplined execution, asset-backed operations, and institutional governance.





MISSION

To ensure high quality, client-focused offerings through our devoted team.

VISION

To be a top global brand known for innovative products and services.

OUR CORE VALUES

Ethical Conduct | Customer Focus | Collaborative Leadership
Social Responsibility | Operational Excellence

ETHICAL CONDUCT

We maintain the highest standard of honesty and integrity in all our actions.

CUSTOMER FOCUS

Our Customers are our priority, and we strive to meet their needs and exceed expectations.

COLLABORATIVE LEADERSHIP

We believe in teamwork and shared leadership to achieve common goals.

SOCIAL RESPONSIBILITY

We are committed to supporting our communities and promoting sustainable practices.

OPERATIONAL EXCELLENCE

We aim for top quality and efficiency in everything we do.



GOVERNANCE & LEADERSHIP

JAMES RAJAMANI

President | Kingdom Exim Ghana Ltd.

Provides strategic leadership, governance oversight, and stakeholder engagement. Oversees Group strategy, investor relations, government and regulatory engagement, and alignment with global best practices in governance, sustainability, and risk management.

IMMANUEL RAJAMANI

Chief Executive Officer | Kingdom Exim Ghana Ltd.

Leads execution, operational performance, and growth across all business verticals. Oversees strategy implementation across trading, agriculture, mining, logistics, technology, and advisory services, ensuring efficiency, compliance, and profitability.



OPERATING STRUCTURE

Kingdom Exim Ghana Ltd. operates through clearly defined business divisions covering agricultural exports, manufacturing, engineering & construction, general trading, and integrated supply chain services. Each division is structured to deliver operational efficiency, quality control, and market responsiveness within its sector.

Centralized corporate functions—including finance, compliance, procurement, and risk management—provide strong governance and oversight across all operations. This integrated structure enables effective coordination across the value chain and supports the Company's regional reach and international business standards.



END-TO-END SUPPLY CHAIN MANAGEMENT

The Company operates a fully integrated end-to-end supply chain model, covering

- ▶ Sourcing and procurement
- ▶ Aggregation, grading, and quality assurance
- ▶ Processing and value addition
- ▶ Warehousing and inventory management
- ▶ Logistics, freight forwarding, and shipping
- ▶ Export documentation and regulatory compliance
- ▶ Buyer coordination and delivery

This model ensures visibility, traceability, speed, and capital efficiency, positioning Kingdom Exim Ghana Ltd as a bankable and reliable counter party.



INFRASTRUCTURE & ASSET BASE

Kingdom Exim Ghana Ltd is supported by a growing portfolio of strategic physical and operational assets, enabling scale, control, and execution certainty.

Infrastructure Includes:

- ▶ Industrial warehouses and aggregation facilities in Tema and up-country sourcing zones
- ▶ Operational offices and logistics coordination centres
- ▶ Owned properties aligned to trading, storage, and administration
- ▶ Weighbridges across sourcing and export corridors for accuracy and loss control
- ▶ Logistics-related assets and cargo-handling infrastructure

These assets provide operational resilience, cost efficiency, and risk mitigation, strengthening the Company's capacity to execute large-volume trades and long-term contracts.



SECTOR COVERAGE & CORE COMPETENCIES

Agricultural Commodity Exports

Sourcing, processing, and export of **raw cashew nuts, shea nuts, cocoa, soybeans, maize, peanuts, timber**, and other non-traditional exports. A **field-to-port supply chain** ensures quality control, traceability, and compliance from smallholder farms to international buyers.

Engineering & Construction

Delivery of **infrastructure and building construction projects**, executed with emphasis on safety, quality standards, regulatory compliance, and sustainable construction practices.

Industrial & FMCG Manufacturing

Operation and development of **manufacturing and agro-processing facilities**, including **cashew processing**, to add value to raw materials for domestic and export markets.

General Trading & Distribution

A diversified trading platform managing **imports and exports of a wide range of goods**, supported by robust logistics capabilities and international market access.





STRATEGIC OUTLOOK (2026–2030)

Oil & Gas Trading

Expansion into petroleum and energy commodities trading aligned with regional demand

Renewable Energy

Development of solar and bioenergy projects supporting energy transition

Healthcare Supplies

Medical equipment, consumables, and technology-enabled healthcare solutions

Fast-Moving Consumer Goods (FMCG)

Scaled FMCG trading and structured distribution networks



GREEN / RENEWABLE ENERGY

Kingdom Exim Ghana Ltd is engaged in renewable energy solutions, focusing on solar, biomass, and wind energy. These initiatives support energy security, environmental sustainability, and long-term infrastructure resilience for industrial, commercial, and community applications.

OIL & GAS

The Company is developing a structured oil and gas trading platform, facilitating the import and export of petroleum and energy commodities. This vertical leverages existing trade, logistics, and risk-management capabilities to support regional energy demand with strong compliance and capital discipline.





KEY SECTOR PLATFORMS

CASHEW

Kingdom Exim Ghana Ltd is a leading participant in Ghana's raw cashew nut export value chain, operating a disciplined field-to-port execution model. Direct sourcing from smallholder farmers, strict quality controls, and strong buyer relationships enable consistent, export-ready supply to international markets, particularly India and Vietnam. Cashew remains a core foreign-exchange commodity and a key execution pillar of the Company.

COCOA

The Company engages in the ethical sourcing and export of premium Ghanaian cocoa, aligned with sustainability, traceability, and quality standards. Through compliant procurement and responsible aggregation, Kingdom Exim Ghana Ltd supports farmer livelihoods while supplying international buyers with high-quality cocoa products.





Awards & Recognition

Through strategic leadership and disciplined execution, the Company and its leadership have received extensive national and international recognition, including:

- ▶ African Governance & Corporate Leadership Award – 2016
- ▶ GEPA President's National Exporter of the Year Awards – 2015, 2017, 2018, 2019, 2020, 2023, 2024
- ▶ Century International Quality ERA Award – Geneva (Gold) – 2017
- ▶ Ghana Shippers Authority – Exporter of the Year – 2018 & 2019
- ▶ Ghana Business Standard – Outstanding Exporter of the Year – 2019
- ▶ NIBS Ghana Innovation Awards – Exporter of the Year – 2019
- ▶ Ghana Business Awards – Exporter of the Year – 2018, 2019, 2020, 2021, 2023
- ▶ Ghana Business Awards – Entrepreneurial Company of the Year – 2020 & 2021
- ▶ The BIZZ International Awards for Quality (USA) – 2018
- ▶ MSC Awards – Outstanding Ghana Cashew Export Performance – 2021
- ▶ 31st & 32nd President's National Awards for Export Achievements – London, 2023



Leadership Recognition

- ▶ CEO of the Year – 2021 (Dr. James Rajamani)
- ▶ Africa's Most Respected CEO – 2021
- ▶ CEO's Vision of the Year – 2022
- ▶ Socially Responsible Entrepreneur Award – 2023 (James & Immanuel Rajamani)

CORPORATE SOCIAL RESPONSIBILITY

At Kingdom Exim Ghana Ltd., CSR is a deliberate investment in people, institutions, and future generations.

CSR FOCUS AREAS & KEY INITIATIVES

- ▶ **Farmer Empowerment :**
PPE support, best farming practices, and sponsorship of the Best Farmer – Tree Crop Award
- ▶ **Public Health & COVID-19 Response :**
Donation of hygiene systems, PPE, food, cash support, and temporary infrastructure
- ▶ **Education & Youth Development :**
Scholarships and learning initiatives for brilliant but needy students
- ▶ **University of Ghana Support :**
Donation of smart learning and IT infrastructure to the Center for Migration Studies
- ▶ **Medical Support :**
Facilitation of specialised diagnostics, treatment, and surgeries at leading hospitals in India
- ▶ **Women Empowerment :**
Support for women farmers, women-led households, and community women's groups
- ▶ **Water & Sanitation :**
Construction of a public washroom facility at Zenu-Ashiaman in partnership with Rotary Club Ghana
- ▶ **Environmental Sustainability :**
Participation in the Greening Ghana Project
- ▶ **Social Welfare :**
Donations to orphanages and support to the Tema Traditional Council





CONTACT INFORMATION

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& Construction



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Green / Renewable Energy



Oil & Gas Trading



KINGDOM EXIM

We Rule Our World